

Training new employees in time of disruption; integrating new training solutions; managing operations when the staff is digital



SONAR Unternehmensberatung GmbH

- Based in Munich, Germany, founded in 1995 over 25 years of experience!
- The leading Recruiting & Consulting Firm for High-Tech-Branches in Europe
- Since the very beginning with SEMI on all events in Europe, the US, PRC and Japan
- Operating for and with European, US and Asian customers
- Active and fluent in German (D-A-CH), English (UK), Italian (I) and French (F, BeNeLux)



Fab Automation: <u>Process</u> & Equipment Transformation for a <u>connected</u>, <u>intelligent</u> Fab

Training new employees in time of disruption; integrating new training solutions; managing operations when the staff is digital

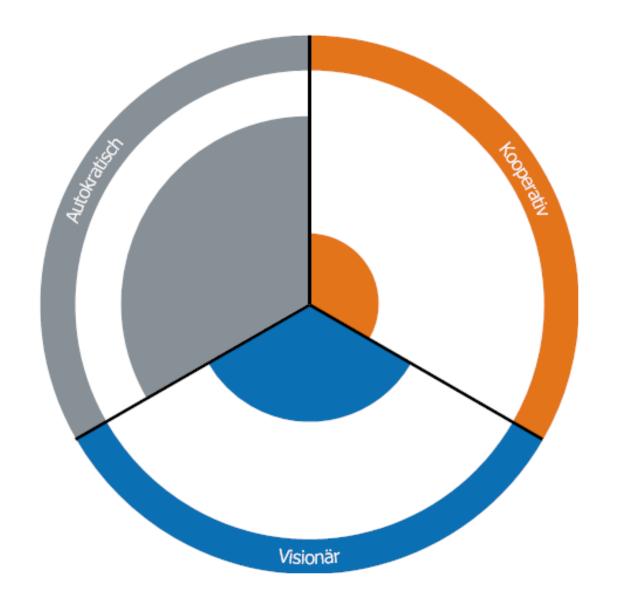


- Teambuilding
- Communication
- Clear goals, tasks, responsibilities
- Equipment, timing, schedule
- Participants
- Develop people

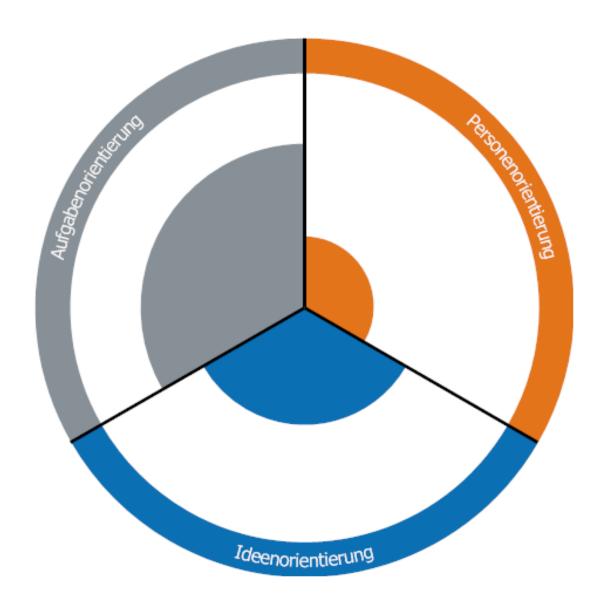


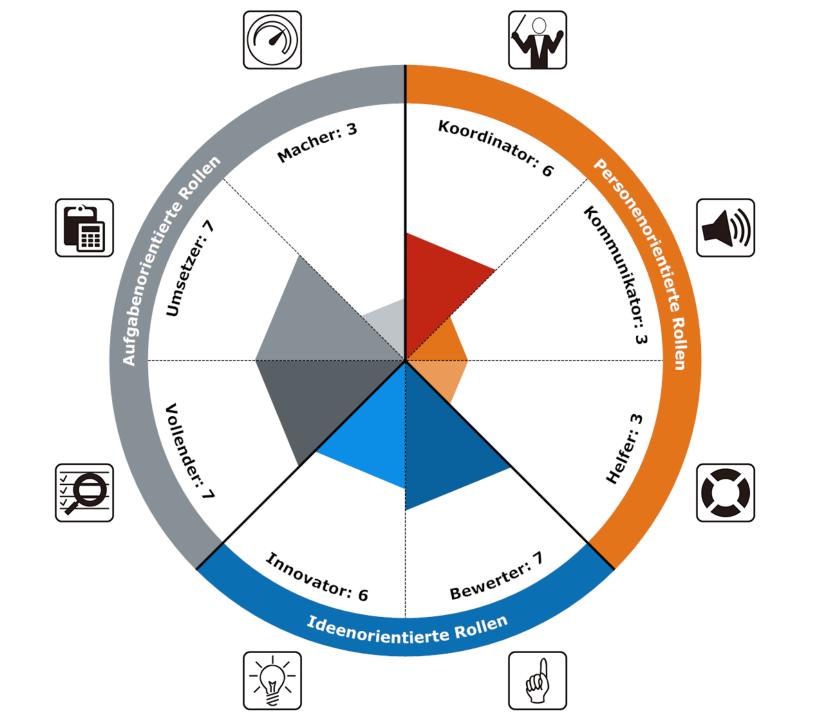
- Teambuilding:
 - Think from the end! What's the goal, the target of the whole operation?
 - What's your time schedule?
 - KISS: Keep it simple and smart
 - Use 5x5-Tools and care for the mix: coordinator, communicator, supporter, innovator, executor, doer, ...
 - Generate enthusiasm
 - Leave them alone
 - Give credit











SONAR



Six points to take into consideration:

Communication:

- ASAP: inform the people involved as soon as possible, give them a chance to prepare
- Always listen to criticism, comments, objections
- Be as clear and frank as possible
- People ≠ equipment! They go analog, not digital
- Consider the emotional aspect of the whole project
- Take your time, and make sure the team as a whole is on board



- Clear goals, tasks, responsibilities:
 - Make sure everybody understands exactly what it's all about
 - Choose the best person for each specific task
 - Describe exactly your expectations
 - Keep the process fluent and iterative
 - Have a "plan B2" in your desk, it might come handy
 - Ba available at any time for feedback



- Equipment, timing, schedule:
 - Provide the right and necessary equipment ways before the team starts
 - Provide ALL the necessary information the team may need
 - Make sure all depts. are informed about their task and business
 - Set a clear agenda and according framework conditions
 - Keep a tight protocol



Six points to take into consideration:

Participants:

- As a rule of thumb: as small as possible, as large as necessary
- Robert A. Heinlein said through Lazarus Long: "A committee (team) is a life form with six or more legs and no brain." Don't fall into this classic trap.
- Avoid unnecessary follower, controller, busybody, etc.



- Develop people:
 - Remember: your people are mature and intelligent persons (otherwise, you wouldn't have them on board, would you?). Treat them accordingly
 - Respect their "Big Five"-profile and use SWOT-tools for better understanding
 - Understand their motivations and make use of them
 - Give them the chance to develop their own ideas and suggestions. You can always say "no", but if you do, explain
 - Praise and give credit freely and honestly

Awareness Management

Self **Others**

Social-Awareness

- Reading People
- Empathy

Social Skills

- Self-Expression
- Assertiveness
- · Emotional Influence
- Collaboration
- Building Relationships

Self-Regulation Self-Discipline

Emotional Control

Self-Awareness

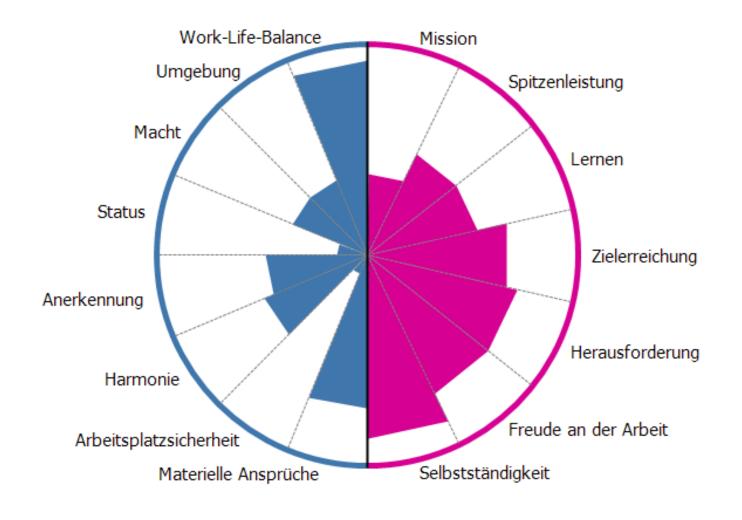
Emotional Awareness

Accurate Self-Assessment

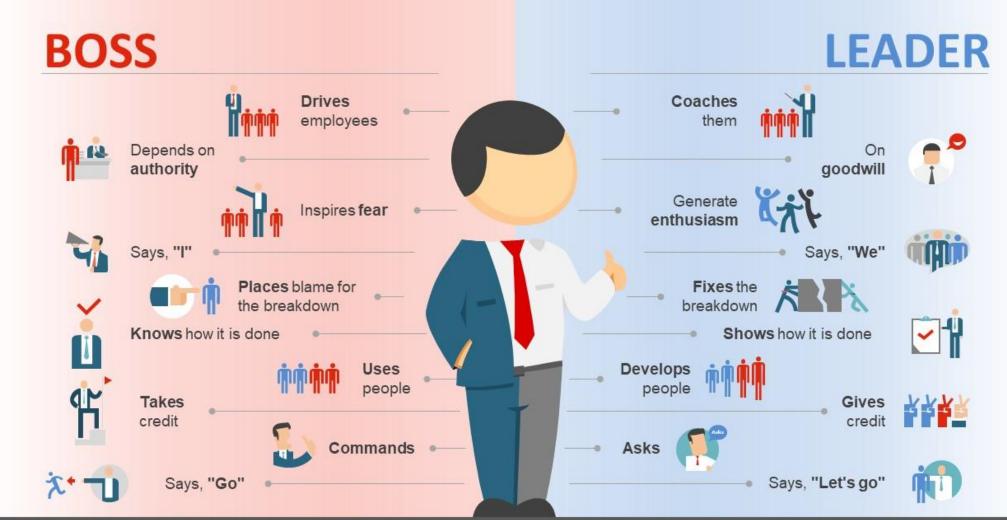
- Stress-Management
- Positive Mindset
- Energy
- Personal Vision
- Decision Making













Six points to take into consideration:

Summarizing:

In times of disruption, go disruptive!

And remember: coach your staff; generate enthusiasm; develop people; say "we"; ask; don't "boss".

"Yes, we'll do it."



Thank you for your attention!

Sonar Unternehmensberatung

www.sonar-gmbh.com

Dreifaltigkeitsplatz 1

DE-81829 München

Tel. +49 89 23 88 62.0